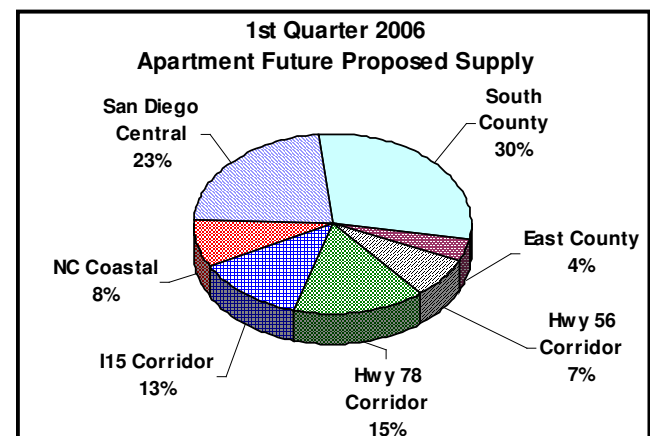
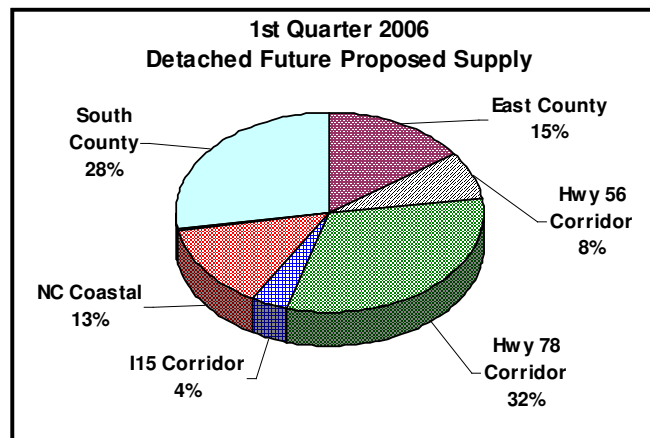
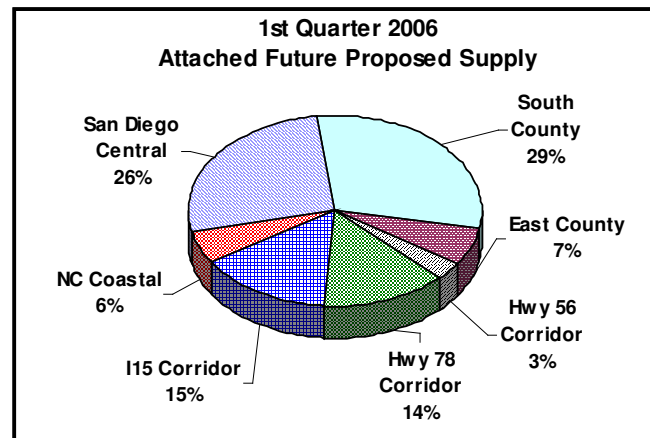


## FUTURE PROPOSED SUPPLY

The most recent audit of our **LandTracker** publication reveals a future proposed supply of nearly 119,000 residential units spread between 524 single family detached developments, 504 single family attached developments, and 84 apartment projects throughout San Diego County. These units range in status from those with no approvals to those that have recorded a final map and have begun grading. Attached product represents the largest percentage of potential units, with 52 percent of future supply or 62,403 units. Since apartment units generally have underlying condominium maps so that the possibility exists they may be developed as condominiums, apartment project totals are shown.

The South County remains the region with the most planned attached activity with the Central City submarket close behind. In the detached sector, the Highway 78 Corridor and the South County are the regions with the most planned activity, followed by the East County and the North County Coastal tab areas.

Upcoming new construction projects include Downtown projects such as **Breeza** and **Cosmopolitan Square**, to name a few, that potentially could positively impact the sales volumes in the attached market. In the detached sector, master-planned communities throughout the county, such as **Otay Ranch**, will continue to release significant unit counts at new developments.



Style	Data	Final App	Final Map	Planning	Dpecific Plan	Tent. App	Under Constr	Grand Total
Apartments	Number Units	96	353	7,176	2,417	4,842	586	15,470
	Number Projects	1	3	29	13	33	5	84
Attached	Number Units	278	1,348	36,903	10,922	12,494	458	62,403
	Number Projects	4	19	232	41	203	5	504
Detached	Number Units	966	2,557	13,196	13,160	11,112	82	41,073
	Number Projects	12	65	220	62	163	2	524
<b>Total Number Units</b>		<b>1,340</b>	<b>4,258</b>	<b>57,275</b>	<b>26,499</b>	<b>28,448</b>	<b>1,126</b>	<b>118,946</b>
<b>Total Number Projects</b>		<b>17</b>	<b>87</b>	<b>481</b>	<b>116</b>	<b>399</b>	<b>12</b>	<b>1,112</b>