

**Sample Price Analysis**  
**Weighted Average Pricing by Submarket and Bedroom Count**  
**MarketPointe Realty Advisors, Residential Trends**

		<b>Bdrm</b>					
<b>Tab</b>	<b>Data</b>	<b>STUDIO</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>Grand Total</b>
LOS ANGELES CENTRAL	Weighted Avg Price	\$527,258	\$476,617	\$558,714	\$501,800		\$513,378
	Weighted Avg Sqft	1,095	797	1,228	1,597		1,125
	Weighted Avg \$/Sqft	\$481.66	\$598.17	\$454.86	\$314.29		\$456.53
	Offered	190	433	189	41	3	856
	Sold	9	28	36	22	0	95
	Unsold	181	405	153	19	3	761
	RemainForDev	0	234	70	36	0	340
	CurQtrSPW	0.65	2.23	2.95	1.89	0.00	7.72
SAN FERNANDO VALLEY	Weighted Avg Price	\$193,950	\$254,829	\$402,866	\$511,076	\$411,538	\$431,992
	Weighted Avg Sqft	455	670	1,141	1,600	1,835	1,290
	Weighted Avg \$/Sqft	\$426.73	\$380.26	\$353.08	\$319.42	\$224.32	\$334.79
	Offered	45	153	461	324	38	1,021
	Sold	4	-2	105	70	5	182
	Unsold	41	155	356	254	33	839
	RemainForDev	0	123	360	198	5	685
	CurQtrSPW	0.31	-0.15	10.15	6.59	0.27	17.17
<b>Total Weighted Avg Price</b>		<b>\$443,931</b>	<b>\$444,933</b>	<b>\$440,269</b>	<b>\$508,882</b>	<b>\$411,538</b>	<b>\$461,114</b>
<b>Total Weighted Avg Sqft</b>		<b>935</b>	<b>779</b>	<b>1,162</b>	<b>1,599</b>	<b>1,835</b>	<b>1,231</b>
<b>Total Weighted Avg \$/Sqft</b>		<b>\$474.98</b>	<b>\$571.38</b>	<b>\$378.90</b>	<b>\$318.20</b>	<b>\$224.32</b>	<b>\$374.58</b>
<b>Total Offered</b>		<b>235</b>	<b>586</b>	<b>650</b>	<b>365</b>	<b>41</b>	<b>1,877</b>
<b>Total Sold</b>		<b>13</b>	<b>26</b>	<b>141</b>	<b>92</b>	<b>5</b>	<b>277</b>
<b>Total Unsold</b>		<b>222</b>	<b>560</b>	<b>509</b>	<b>273</b>	<b>36</b>	<b>1,600</b>
<b>Total RemainForDev</b>		<b>0</b>	<b>357</b>	<b>430</b>	<b>234</b>	<b>5</b>	<b>1,025</b>
<b>Total CurQtrSPW</b>		<b>0.96</b>	<b>2.08</b>	<b>13.10</b>	<b>8.48</b>	<b>0.27</b>	<b>24.89</b>